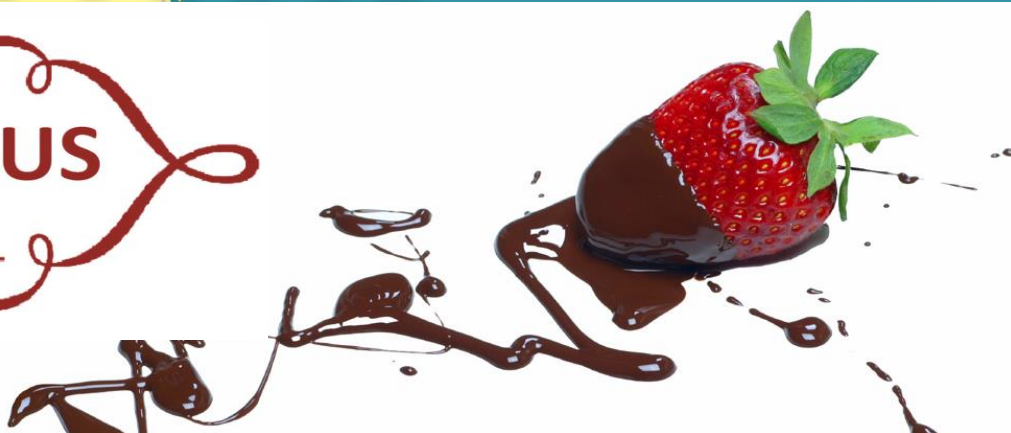




# TOEIC





ในปัจจุบัน อัตราการแข่งขันต่างๆของผู้คนในสังคมนั้นมีแนวโน้มที่จะสูงขึ้นเรื่อยๆ ซึ่งรวมไปถึงการสอบเข้ามหาวิทยาลัยในหลักสูตรนานาชาติ หรือการสมัครเข้าทำงานในบริษัทต่างๆ ทำให้การมหาวิทยาลัยอันดับต้นๆของประเทศอย่าง จุฬาลงกรณ์มหาวิทยาลัย และมหาวิทยาลัยธรรมศาสตร์ รวมทั้งหน่วยงานต่างๆออกข้อสอบเพื่อวัดระดับมาตรฐานของผู้สมัคร เช่น **CU-TEP, TU-GET, Smart 1** และ **TOEIC** ออกมา เพื่อคัดเลือกรุ่นคนที่สามารถใช้ภาษาอังกฤษเพื่อการสื่อสารได้อย่างมีประสิทธิภาพสูงสุดเข้าศึกษาต่อหรือทำงานในหน่วยงานนั้นๆ และแน่นอนว่า... ข้อสอบเหล่านี้ ย่อมไม่ใช่ข้อสอบที่ธรรมดาๆที่ใครก็สามารถสอบผ่านได้ง่ายๆ

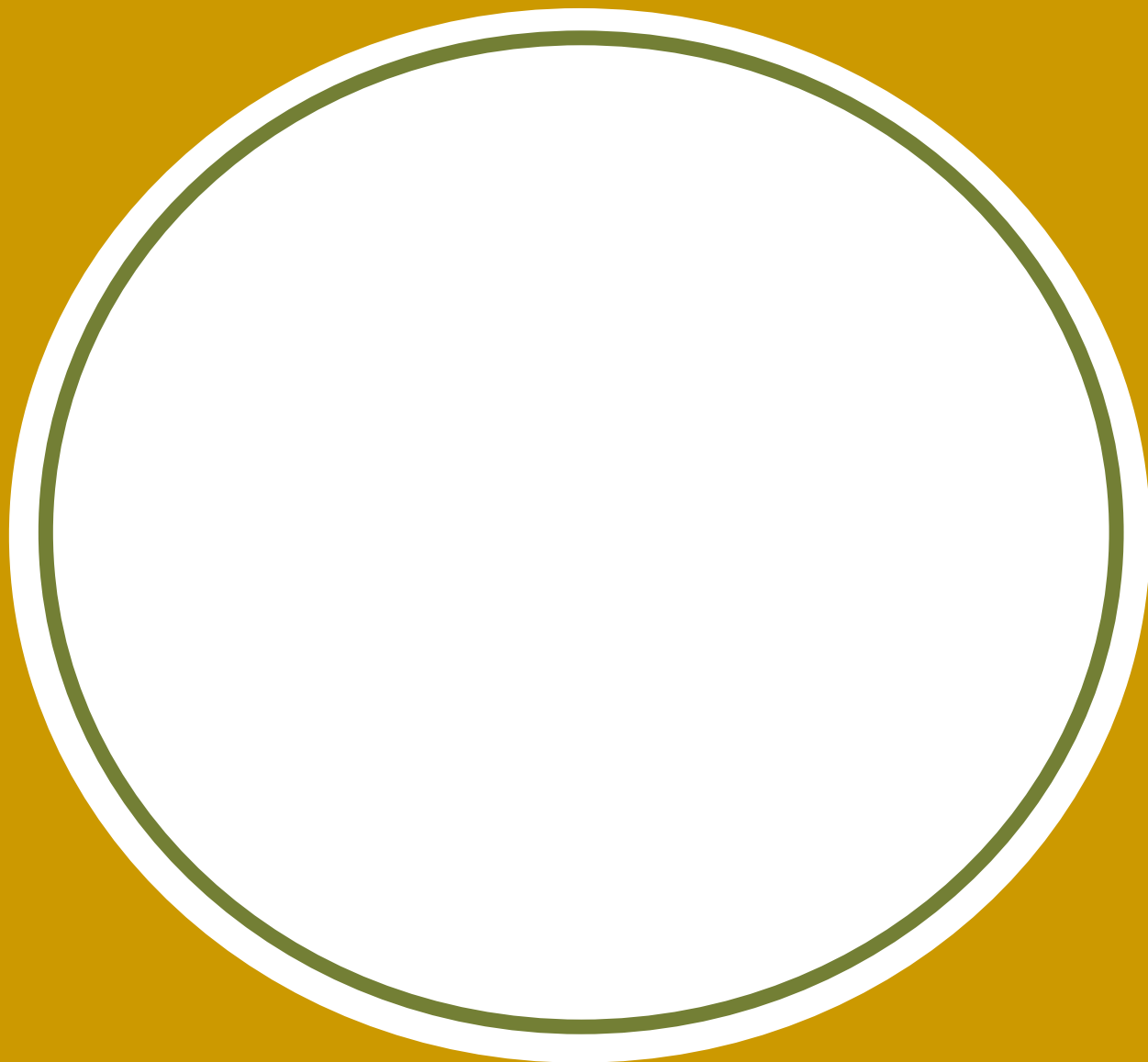
ดังนั้น คอร์ส **InterTaste** จึงถูกออกแบบขึ้นมาในแนวคิดที่ให้เด็กๆจะได้เข้าใจถึงองค์ประกอบทั้งหมดของข้อสอบ **CU-TEP, TU-GET, Smart 1** และ **TOEIC** ซึ่งผ่านการวิเคราะห์อย่างละเอียดโดยพี่พีชและทีมงานวิชาการ Englicious รวมทั้งได้ออกแบบการสอนอย่างเป็นระบบ เพื่อให้เพื่อนๆสามารถทำข้อสอบเหล่านี้ได้อย่างมีประสิทธิภาพสูงสุด

พี่พีชมั่นใจว่าหากเด็กๆตั้งใจเรียน และหมั่นฝึกฝนในการทำข้อสอบที่พี่ตั้งใจออกแบบมาเพื่อเพื่อนๆ แล้ว กาแฟ Espresso แสนขม จะกลายเป็น Macchiato อันแสนหวานได้อย่างได้แน่นอน สุดท้ายนี้พี่พีชขอฝากเพื่อนๆว่า **“Practice Makes Perfect”** ค่ะ! ❤️



พี่พีชและทีมงานวิชาการ





# DECODE TOEIC





# InterTaste

# TOEIC

## TOGETHER WE CAN !!!



## TOEIC Listening Test

◆ Photos

◆ Question-Response



# LISTENING TEST

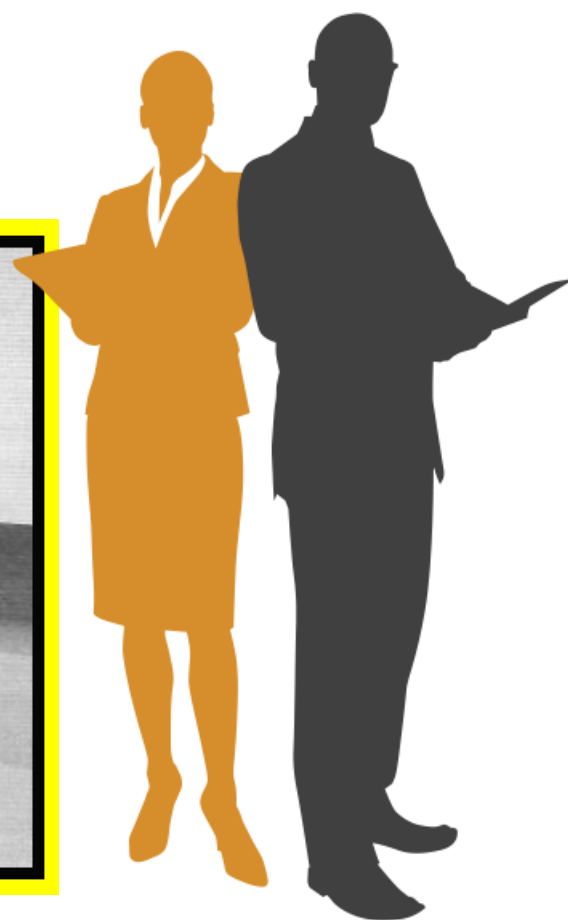
In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in the test.



## PART 1

**Directions:** For each question in this part, you will hear four statements about a picture in your test. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test and will be spoken only one time.

## Example



### Sample Answer

A

B

C

D

**Statement (C): "They're standing near the table,"**

is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.

1.



A B C D

2.



A B C D

3.



|   |   |   |   |
|---|---|---|---|
| A | B | C | D |
|---|---|---|---|

4.



|   |   |   |   |
|---|---|---|---|
| A | B | C | D |
|---|---|---|---|

5.



A

B

C

D

6.



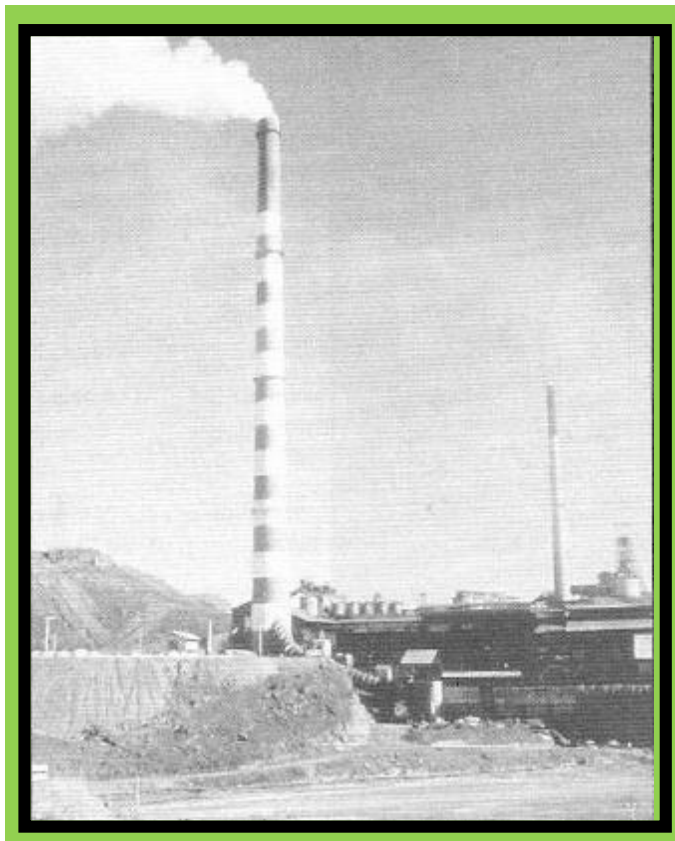
A

B

C

D

7.



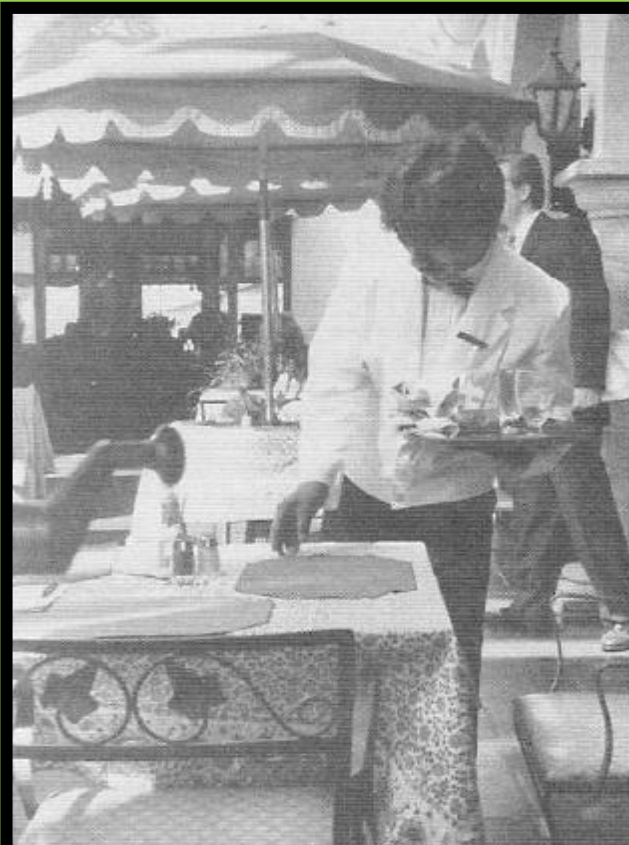
A B C D

8.



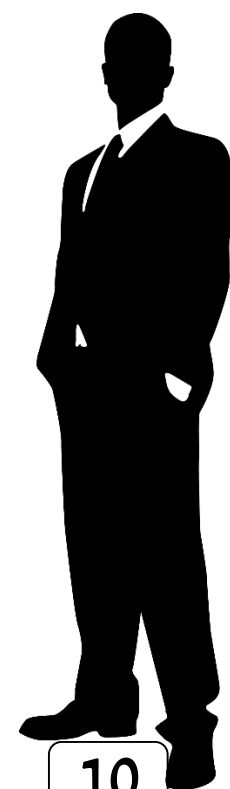
A B C D

9.



|   |   |   |   |
|---|---|---|---|
| A | B | C | D |
|---|---|---|---|

10.



|   |   |   |   |
|---|---|---|---|
| A | B | C | D |
|---|---|---|---|

10



## PART 2

**Directions:** You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

### Example



You will hear:

Where is the meeting room?

You will also hear:

- (A) To meet the new director.
- (B) It's the first room on the right.
- (C) Yes, at two o'clock.

### Sample Answer

**A** **B** **C**

Your best response to the question "**Where is the meeting room?**" is choice **(B)**, "**It's the first room on the right,**" so (B) is the correct answer. You should mark answer (B) on your answer sheet.



(11.) Mark your answer on your answer sheet.

|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|

(12.) Mark your answer on your answer sheet.

|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|

(13.) Mark your answer on your answer sheet.

|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|

(14.) Mark your answer on your answer sheet.

|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|

(15.) Mark your answer on your answer sheet.

|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|

(16.) Mark your answer on your answer sheet.

|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|

(17.) Mark your answer on your answer sheet.

|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|

(18.) Mark your answer on your answer sheet.

|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|

(19.) Mark your answer on your answer sheet.

|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|

(20.) Mark your answer on your answer sheet.

|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|

(21.) Mark your answer on your answer sheet.

|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|



(22.) Mark your answer on your answer sheet.

|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|

(23.) Mark your answer on your answer sheet.

|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|

(24.) Mark your answer on your answer sheet.

|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|

(25.) Mark your answer on your answer sheet.

|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|

(26.) Mark your answer on your answer sheet.

|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|

(27.) Mark your answer on your answer sheet.

|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|

(28.) Mark your answer on your answer sheet.

|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|

(29.) Mark your answer on your answer sheet.

|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|

(30.) Mark your answer on your answer sheet.

|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|

(31.) Mark your answer on your answer sheet.

|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|

(32.) Mark your answer on your answer sheet.

|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|



(33.) Mark your answer on your answer sheet.

|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|

(34.) Mark your answer on your answer sheet.

|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|

(35.) Mark your answer on your answer sheet.

|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|

(36.) Mark your answer on your answer sheet.

|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|

(37.) Mark your answer on your answer sheet.

|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|

(38.) Mark your answer on your answer sheet.

|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|

(39.) Mark your answer on your answer sheet.

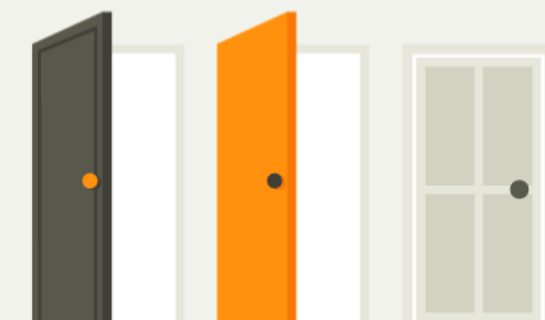
|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|

(40.) Mark your answer on your answer sheet.

|   |   |   |
|---|---|---|
| A | B | C |
|---|---|---|

"One language sets you  
in a corridor for life.  
Two languages open every  
door along the way."

Franck Smith



## PART 3

**Directions:** You will hear some conversations between two people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test and will be spoken only one time.

41.

**What does the man want the woman to do?**

- (A) Type a letter. (B) Buy him a sweater.  
(C) Have lunch with him. (D) Work this evening.

42.

**What is the woman doing now?**



- (A) Eating lunch.  
(B) Leaving for the golf course.  
(C) Making copies.  
(D) Sending e-mail.

43.

**Where is the man going?**

- (A) To a restaurant.  
(B) To his office.  
(C) To the post office.  
(D) To the photocopy store.



44.

**When will the phones be installed?**



- (A) Monday before noon.
- (B) Monday afternoon.
- (C) Wednesday before noon.
- (D) Wednesday afternoon.

45.

**Why weren't the phones installed last week?**

- (A) The equipment was out of order.
- (B) They couldn't get an appointment.
- (C) The order was placed too late.
- (D) They didn't bring the right kind of phone.



46.

**How long have they been waiting for the phones?**

- (A) Under a week.
- (B) One week.
- (C) One month.
- (D) More than a month.

47.

**How many dozen pens is the man ordering?**



- (A) Two.
- (B) Four.
- (C) Six.
- (D) Twelve.

48.

What colors does he want?



- (A) Green and purple.
- (B) Green and red.
- (C) Red, black, and blue.
- (D) Red, black, and purple.

49.

How will he pay for the pens?

- (A) He will pay by check.
- (B) He will pay with cash.
- (C) The woman will send him a bill.
- (D) The woman will charge it to his account.



50.

Where does this conversation take place?



- (A) At the dinner table.
- (B) In a grocery store.
- (C) In a bookstore.
- (D) At a bakery.

51.

What does the man want the woman to do?

- (A) Cook a meal.
- (B) Stop coughing.
- (C) Eat some more.
- (D) Sing a song.

52.

**What does the woman want to do?**

- (A) Read a book. (B) Bake a cake.  
(C) Drink coffee. (D) Pick up her mail.

53.

**Who is giving advice?**

- (A) A travel agent. (B) A physician.  
(C) A teacher. (D) A golfer.



54.

**What is the woman's problem?**

- (A) She lost her job.  
(B) She works too much.  
(C) She never takes a walk.  
(D) She can't decide on a place for a vacation.



55.

**What will the woman do?**



- (A) Go to the health club.  
(B) Learn to play golf.  
(C) Take a vacation.  
(D) Hire someone to help her.

56.

**What don't the speakers like?**

- (A) Spring. (B) The heat.  
(C) The rain. (D) Standing.



57.

**How is the weather today?**

- (A) Sunny. (B) Cool.  
(C) Humid. (D) Icy.



58.

**When does this conversation take place?**

- (A) May. (B) September.  
(C) November. (D) December.



59.

**What is the woman looking for?**

- (A) Her raincoat.  
(B) Her boots and umbrella.  
(C) Her bus ticket.  
(D) Her watch.



60.

**What is the weather like?**

- (A) Hot. (B) Cold.  
(C) Rainy. (D) Misty.



61.

**When will the bus leave?**

- (A) In 15 minutes. (B) In 20 minutes.  
(C) In 29 minutes. (D) In 50 minutes.

62.

**Where does the man live?**

- (A) By the school.  
(B) By the police station.  
(C) On a mountain.  
(D) Near a pool.



63.

**How does the woman get to work?**

- (A) On foot. (B) By train.  
(C) By car. (D) By bus.

64.

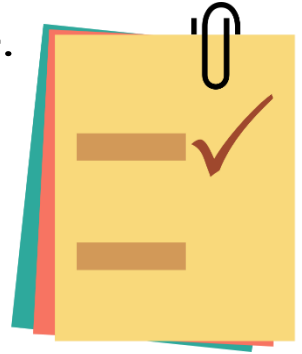
**What time will the woman meet the man tomorrow?**

- (A) At 7:00. (B) At 7:30.  
(C) At 11:00. (D) At 11:30.

65.

**Why didn't the woman read this morning's paper?**

- (A) She didn't have money to buy one.
- (B) She didn't have time to buy one.
- (C) It wasn't delivered on time.
- (D) She read yesterday's instead.



66.

**What does the man suggest that the woman do?**

- (A) Buy a newspaper at the newsstand.
- (B) Read the front page.
- (C) Borrow his newspaper.
- (D) Have the newspaper delivered.



67.

**What does the man want to do?**

- (A) Read the woman a story.
- (B) Tell the woman about the news.
- (C) Buy a newspaper for her.
- (D) Copy a page from the newspaper.



68.

What time did the woman go to bed?

- (A) At 7:00. (B) After 7:00.  
(C) At 11:00. (D) After 11:00.

69.

How many hours of sleep does the woman usually get?

- (A) Four. (B) Five.  
(C) Eight. (D) Ten.



70.

Why did she get up early?



- (A) To do some work.  
(B) To work out at the gym.  
(C) To finish reading a book.  
(D) To get ready for a trip.



## PART 4

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

71.

**What is being sold?**

(A) Office space.

(B) Office supplies.

(C) Down pillows.

(D) Sailboats.

72.

**How long does this sale last?**



(A) One day.

(B) Three days.

(C) One week.

(D) Eight days.

73.

**When does the sale end?**

(A) Thursday.

(B) Friday.

(C) Saturday.

(D) Sunday



74.

**What was the weather yesterday?**



(A) Rainy.

(B) Foggy.

(C) Sunny

(D) Clear.

75.

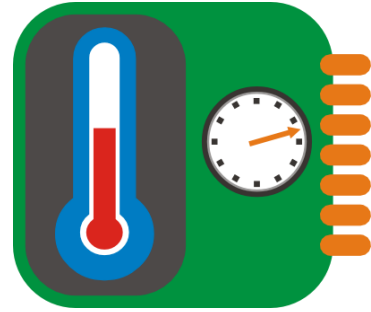
**When might it snow?**

- (A) This evening. (B) Tomorrow morning.  
(C) Tomorrow evening. (D) This weekend.

76.

**What will the weekend temperature be?**

- (A) Below freezing.  
(B) Right around freezing.  
(C) Around 7 degrees.  
(D) About 11 degrees.



77.

**What kind of news item is this?**



- (A) An analysis. (B) A review.  
(C) A correction. (D) A warning.

78.

**When might this announcement be heard?**

- (A) Spring. (B) Summer.  
(C) Fall. (D) Winter.



79.

**What causes power failure?**

- (A) Excessive use. (B) Lack of demand.  
(C) Increased supply. (D) Poor quality fans.

80.

**Who is probably listening to this announcement?**



- (A) Ticket agents.
- (B) Telephone line technicians.
- (C) Airline representatives.
- (D) Potential travelers.

81.

**Why is there a delay?**

- (A) All the agents are busy.
- (B) All flights are late.
- (C) The fares are going up.
- (D) Representatives are on strike.



82.

**When should travelers to other countries get to the airport?**

- (A) Two hours before their flight leaves.
- (B) Three hours before their flight leaves.
- (C) Four hours before their flight leaves.
- (D) Five hours before their flight leaves.



83.

What kind of people are attending the seminar?



- (A) Teachers. (B) Managers.  
(C) Waiters. (D) Gardeners.

84.

Which of the following describes Mr. Margalis?

- (A) Inexperienced. (B) Retired.  
(C) Speechless. (D) Young.



85.

Where is the announcement being heard?

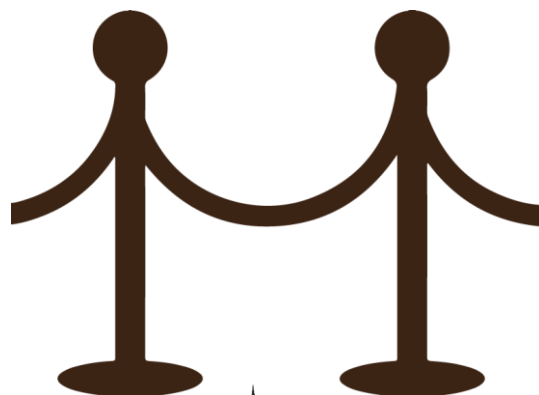
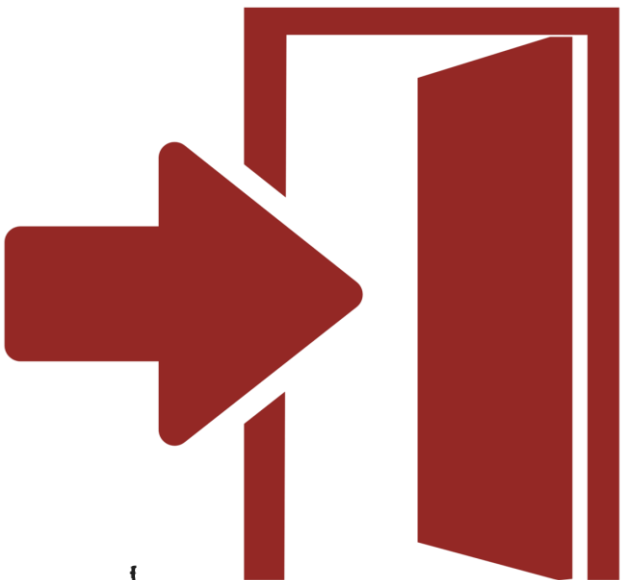
- (A) In a garden. (B) In a private office.  
(C) In a dining hall. (D) On a train.



86.

What is needed to enter?

- (A) A special pass.  
(B) An authorized signature.  
(C) A secure vehicle.  
(D) A hunting license.



87.

**Where can passes be obtained?**

- (A) Within the secure area.
- (B) From authorized personnel.
- (C) At the Security Office.
- (D) At the License Bureau.



88.

**What should visitors do when leaving the area?**



- (A) Sign out.
- (B) Pay an exit fee.
- (C) Give the pass back.
- (D) Keep the pass for future visits.

89.

**What kind of work is advertised?**

- (A) Full-time.
- (B) Part-time.
- (C) Overtime.
- (D) Volunteer.



90.

**What qualifications are required?**



- (A) Law degree.
- (B) Medical diploma.
- (C) Advertising experience.
- (D) Office skills.

91.

What are job seekers required to do?

- (A) Take a test.
- (B) Be available immediately.
- (C) Fill out an application form.
- (D) Understand employment law.



92.

What time is the report being presented?



- (A) At 8:00.
- (B) At 10:00.
- (C) At 12:00.
- (D) At 2:00.

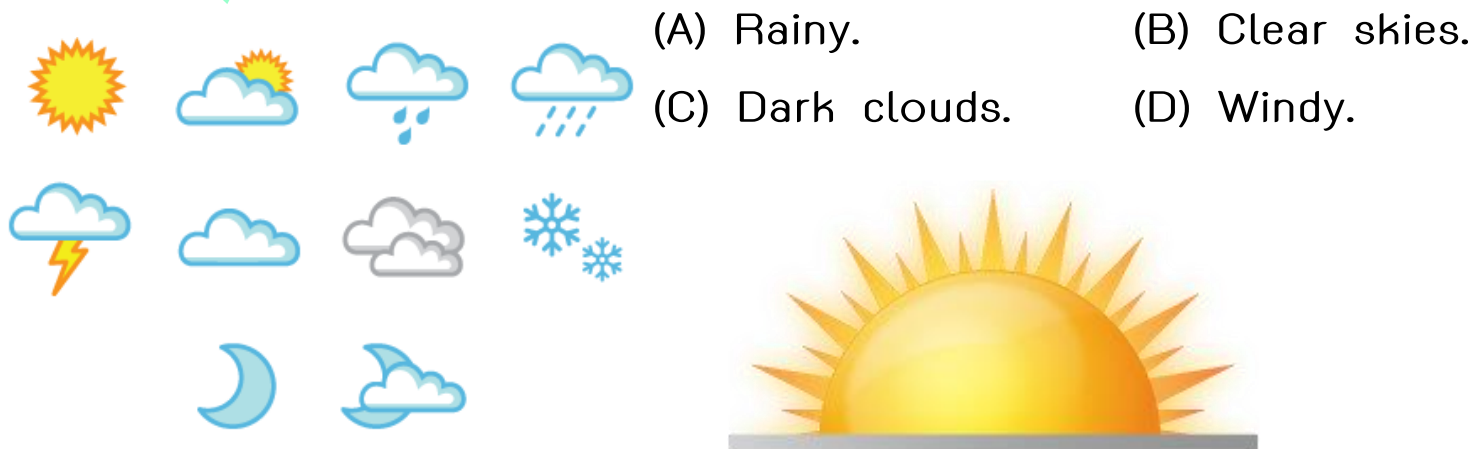
93.

What advice is given?

- (A) Wear a hat.
- (B) Go to bed early.
- (C) Have a nice day.
- (D) Take your umbrella.

94.

What is the weather now?



- (A) Rainy.
- (B) Clear skies.
- (C) Dark clouds.
- (D) Windy.

95.

**What kind of place is Family Security Systems?**

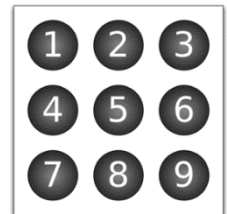
- (A) A police station.
- (B) A travel agency.
- (C) An insurance company.
- (D) An alarm installation company.



96.

**For urgent problems, what number should be pressed?**

- (A) One.
- (B) Four.
- (C) Five.
- (D) Six.



97.

**How can you register an address change?**

- (A) Press 4.
- (B) Visit the website.
- (C) Speak to an agent.
- (D) Send it in by mail.

98.

**Where is this announcement made?**

- (A) At a school.
- (B) At an airport.
- (C) At a grocery store.
- (D) At a shopping mall.



99.

**What is today's special?**

- (A) Chicken.
- (B) Beef.
- (C) Spaghetti.
- (D) Vegetables.



100.

**What do kids get with their meal?**

- (A) A toy.
- (B) Free dessert.
- (C) Extra vegetables.
- (D) A seat by the entrance.



**This is the end of the  
Listening test. Turn to  
Part 5 in your test.**



## TOEIC Test A Tapescript

### Part 1



### Example

- (A) They're leaving the room.
- (B) They're turning on the machine
- (C) They're standing near the table,
- (D) They're reading the newspaper.

# 1

- (A) The fuel truck is by the jet.
- (B) The crane is flying low.
- (C) The plan is to buy fuel.
- (D) The playing field is wet.



# 2

- (A) The driver is behind the wheel.
- (B) The electrician is around the corner.
- (C) The technician is at the controls.
- (D) The chef is near the stove.

3

- (A) The audience is listening to a concert
- (B) The speaker is addressing the group.
- (C) The workers are returning to their jobs.
- (D) The musicians are watching the conductor.

4

- (A) They're rubbing their fingers.
- (B) They're stretching their legs.
- (C) They're leading a band.
- (D) They're shaking hands.

5

- (A) The conductor is on the train.
- (B) The captain is on course.
- (C) The teacher is behind the desk.
- (D) The trainer is in front of the group.

6

- (A) The closets are full of clothes.
- (B) The drawers contain supplies.
- (C) The storage bins are open.
- (D) The boxes are empty.

7

- (A) The fireplace is tall and narrow.
- (B) The smoke fumes are coming from the chimney.
- (C) The skyscraper is on fire.
- (D) The construction worker was fired.



8

- (A) They're making coffee.
- (B) They're having a discussion.
- (C) They're washing their cups.
- (D) They're using a calculator.

9

- (A) He's buying an umbrella.
- (B) He's clearing the table.
- (C) He's serving the diners.
- (D) He's waiting by the restroom.



10

- (A) The trainer is setting his watch.
- (B) The tourist is checking his bag.
- (C) The pilot is washing his hands.
- (D) The traveler is waiting for a train.



## Part 2



Example

>> Where is the meeting room?

- (A) To meet the new director.
- (B) It's the first room on the right.
- (C) Yes, at two o'clock.



11

>> Where shall we sit?

- (A) How about the front row?
- (B) Before the show starts.
- (C) It's on the table.

12

>> This is a great restaurant.

- (A) It is. I eat here often.
- (B) I need a rest, too.
- (C) It's not that late.



13

>> How much does this suit cost?

- (A) It costs a hundred thirty dollars.
- (B) The suit fits very well.
- (C) There are two suits in the closet.



14

>> Who took the telephone message?

- (A) I'll phone you tomorrow.
- (B) I looked for the telephone.
- (C) My secretary took the message.

15

>> What time are you eating dinner?

- (A) I'll have dinner about 6 P.M.
- (B) We dined early yesterday.
- (C) I always eat a big dinner.

16

>> Has the mail arrived yet?

- (A) Yes, we came by jet.
- (B) No, it has failed.
- (C) Yes, it came an hour ago.



17

>> Look at how cloudy the sky is.

- (A) Yes, it's very crowded here.
- (B) No, I don't know Who that guy is.
- (C) It'll probably rain soon.



18

>> Who did you expect to come?

- (A) I'll accept your proposal.
- (B) I hoped my aunt would come.
- (C) I suspect it came early.



19

>> Where is the accountants office?

- (A) It's at the end of the hall.
- (B) There are five accountants.
- (C) The accountant is on the phone.



20

>> How many students are in the class?

- (A) The class meets every day.
- (B) There are about fifteen.
- (C) My students have to learn English.





# 21

>> Which magazines does she read?

- (A) The magazine is on the table.
- (B) She read it last week.
- (C) She only reads business magazines.

# 22

>> I'm sorry. Mr. Williams isn't in the office today.

- (A) Then I'll call him back another time.
- (B) Yes, he works here.
- (C) us not a big office.

# 23

>> Will the report be finished by eight o'clock?

- (A) It's five o'clock.
- (B) No, it Won't be finished until later.
- (C) Yes, the reporter will be late.

# 24

>> Why do you get up so early?

- (A) Because I have to be at work at 6 A.M.
- (B) I always get what I want.
- (C) You had to leave early, didn't you?



25

>> Would you like soup with your dinner?

- (A) I'm not getting thinner.
- (B) I ate dinner at 7 P.M.
- (C) No, I'd prefer a salad.



26

>> When did you learn how to swim?

- (A) I learned when I was young.
- (B) I swim in the evening.
- (C) I wondered how you learned.

27

>> How much did you pay for this car?

- (A) Because it was used.
- (B) I paid about three thousand dollars.
- (C) The car needs repairs.



28

>> Why did you change your shirt?

- (A) The shirt cost forty-five dollars.
- (B) I don't have any change.
- (C) Because I spilled coffee on it.



29

>> What was the movie about?

- (A) It's about 6 P.M.
- (B) He moved here last August.
- (C) It was a western film.



30

>> I love my new job!

- (A) I'm so happy to hear that.
- (B) I've never been in love.
- (C) I put it up above.

31

>> When did the doctor leave?

- (A) She left at noon.
- (B) The boat docked at 8 PM.
- (C) There was no one left.



32

>> Why hasn't this letter been typed?

- (A) She's not my type.
- (B) We didn't have time to type it.
- (C) It's too hide.

33

>> Who has a black ink pen?

- (A) Here, you can use my pen.
- (B) She opened 3 black book.
- (C) Blacken the circles completely.

JOB

34

>> Were you born at home?

- (A) No, I was born in a hospital.
- (B) The barn is behind the house.
- (C) No, I'm never bored at home.

35

>> What's for breakfast?

- (A) It's usually at 6:30,
- (B) We're having cold cereal and fruit.
- (C) I'm hungry.

36

>> How many pages are in the book?

- (A) He's six years of age.
- (B) All the pages are white.
- (C) There are about three hundred pages.



37

&gt;&gt; We're almost out of envelopes.

- (A) Write the address on the front.
- (B) He'll be out all day.
- (C) I'll pick some up at the store this afternoon.

38

&gt;&gt; Who earned the most money last year?

- (A) The money is earning interest.
- (B) The manager earned the most,
- (C) The students learned English last year.

39

&gt;&gt; When will dinner be served?

- (A) The guests were served roast beef.
- (B) We are in the diner.
- (C) I'll be served at 7:30.

40

&gt;&gt; Which bus should we take?

- (A) Take the number 14 bus.
- (B) We took the first one.
- (C) He should talk to us.

Great  
Job!



## Part 3



**Questions 41 through 43 refer to the following conversation.**



Woman: I'd be happy to type your letter for you, but can it Wait until after lunch? I'm in the middle of something right now.

Man: Of course it can wait, just as long as it's mailed this evening.



Woman: That won't be any problem. I have to finish copying this report, then I'll grab a bite to eat, then I'll do it. It'll be done by early afternoon.

Man: Thanks. I really appreciate it. If you need me, I'll be in my office.



**Questions 44 through 46 refer to the following conversation.**



Man: I just talked to the phone company,  
They promised to have the new phones  
installed by Wednesday before noon.

Woman: Last week they said they would  
have it done by Monday afternoon,  
but it wasn't.



Man: Well, you remember there was a mix-up  
with the order. They were here on time,  
but they brought the wrong kind of  
phone.

Woman: Yes, that was a big disappointment.  
I'm beginning to think this phone  
company isn't very reliable. We've  
been waiting over a month to get  
those phones in place. I can't  
believe that it's taking so long.



**Questions 47 through 49 refer to the following conversation.**



Man: I need twelve dozen ballpoint pens.

Woman: Do you want any specific color?



Man: Oh, I hadn't thought about that. Well, all right, I'll take six dozen red pens, four dozen black, and two dozen purple.

Woman: I'll have to check for the purple ....  
Hmmm, according to our inventory list we have some in the back. I'll have someone bring them out. Your total for 12 dozen pens comes to seventy-five dollars exactly, including tax.



Man: Let me see what I have in my wallet.  
Oh, yes, here's a one- hundred dollar bill.



**Questions 50 through 52 refer to the following conversation.**



Woman: The meal was delicious. It really hit the spot. You're a great cook.

Man: But you hardly touched a thing. You should at least have some more dessert. I made it especially for you because I know it's your favorite.



Woman: Thank you, but I couldn't really. I already had two pieces of cake. Not to mention the three courses that preceded that. But I'd love a cup of that delicious coffee you make.

Man: I'll be happy to make it for you. I'll have it ready in just a few minutes. You take cream and sugar, right?



Woman: Just sugar, thanks, and take your time, please. I'm happy to just sit here and relax for a while.

**Questions 53 through 55 refer to the following conversation.**



Man: You have got to learn to relax.  
You need to take a vacation or play  
a little golf or take up gardening.

Woman: I'd like to take your advice, Doctor,  
but I have to work. I have a lot of  
responsibilities.



Man: I'm sure you do. We all do, but if you  
keep up with this crazy pace, you may  
never work again. Y0u're ruining your  
health. You need to find a way to ease  
up a little.

Woman: Well, maybe I could take on an assistant  
to help me out some with work.



**Questions 56 through 58 refer to the following conversation.**



Woman: Spring is my favorite season. I just love the cool rains. They're so refreshing, and everything is so green and new. It always makes me feel so happy.

Man: I know. I love it, too. It's really a beautiful time. I really dislike the summer months, though.



Woman: I know. I can't stand the heat and humidity. I'm useless when the weather gets like that. But, you know, I think a sunny September day like today is nice, too, very pleasant.

Man: Yes, this is also a great time of year. The temperatures are quite comfortable, and the colors are so bright.



**Questions 59 through 61 refer to the following conversation.**



Man: Come on! Aren't you ready to go yet?  
I've already got my raincoat on, and I'm  
standing by the door. Let's go already.

Woman: I can't find my boots and umbrella.  
Can't you take a minute to help me  
look for them? I really don't want to  
go out on a day like this without  
them. You know how easily I get  
sick.



Man: Come on. You've got a raincoat. That'll  
keep you dry. We're going to miss the  
bus if you don't hurry.

Woman: Relax. We've got plenty of time.  
The bus won't leave for another 15  
minutes, and I'm not leaving the  
house without an umbrella.



**Questions 62 through 64 refer to the following conversation.**



Woman: Don't you live by the police station?

Man: I used to live by the police station, but I didn't really like the neighborhood, so last year I moved to Mountain View Street. Now I live in a very nice house right by the school.



Woman: Oh, that's right. Your house is that small yellow one on the corner, isn't it? The one with the spectacular garden. I pass it every day on my drive to work.

Man: You do? Then maybe you can give me a lift sometime when the weather's bad. Normally I walk to work, and I really enjoy getting the exercise, but I'd rather not do it when it rains.



Woman: I'm sorry I thought you took the bus. Look, it's supposed to rain tomorrow. I'll pick you up at 7:30, OK?



**Questions 65 through 67 refer to the following conversation.**



Woman: I didn't read this morning's paper or yesterday's, either, I didn't have time to get to the newsstand to buy one.

Man: You should have it delivered. Then it would be waiting for you in your office every morning, and you would always be on top of the news.



Woman: Well, it would be in my office every morning, but I still wouldn't have time to read it.

Man: Well, let me tell you about the story I read on today's front page. I think you'll find it quite interesting.



**Questions 68 through 70 refer to the following conversation.**



Woman: I'm exhausted. I didn't get to bed last night until after eleven.

Man: Really? That's not so late, not unless you got up very early, of course.



Woman: I did get up early. I got up at four. I usually get eight hours of sleep, but last night I got only five. That's not enough for me.

Man: No, that wouldn't be enough for me, either. Why did you get up so early? Were you getting ready for a trip or something?



Woman: No, I wanted to get to the office early because I had some extra work to finish. Even though it means getting up in the dark, I'd rather do that than stay at the office until late at night.

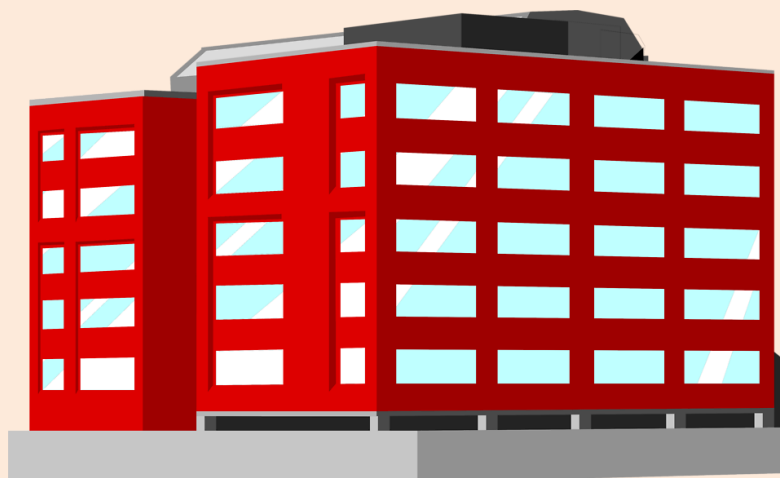


## Part 4



**Questions 71 through 73 refer to the following advertisement.**

Have you been looking for an affordable way to stock your office supply closet with quality products? Then don't miss this unique opportunity. You've always relied on Office Supplies Incorporated to provide you with the best products at the best prices. Now we are announcing our biggest sale of the year with fantastic savings on all items big and small, from pens to photocopy machines, Our doors open at eight A.M. tomorrow, and everything in the entire store will be reduced by 50 percent for three big days, Thursday through Saturday. Sale ends Saturday at six P.M., so hurry on down. Don't miss out on this great chance to save, save, save!



**Questions 74 through 76 refer to the following Weather report.**

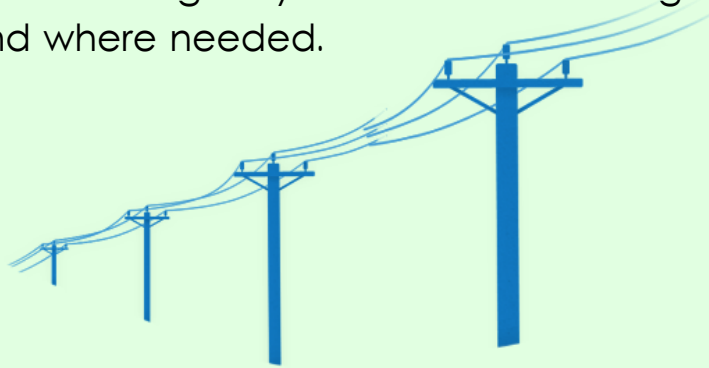
Good morning and welcome to another cold, gray day That's right, folks, it looks like yesterday's weather will be with us again today We'll have more freezing rain all day With a chance of snow later on this evening. This dreary Weather will likely be with us for 21 few more days, though the Weekend forecast is looking up, The low-pressure system should be moving out of our area by late Friday. Then we can expect sunny skies all weekend with a high temperature of around 11 degrees Celsius. So don't despair. Better weather is just around the corner. Tune in again at noon for an updated report on today's weather.



**Questions 77 through 79 refer to the following news item.**

This urgent item just in, The electricity company warns citizens living in the tri-state region that due to unusually high temperatures, the demand for electricity may exceed the supply. Air conditioners and fans are in constant use during this hot summer weather, putting an enormous strain on electricity supply. This increase in demand for electricity may result in power failures in scattered areas throughout

the region. In order to help avoid blackouts, Citizens are asked to keep their air conditioners set at temperatures no lower than 80 degrees Fahrenheit and to run them only intermittently during the hottest part of the day. In addition, any non-essential use of electrical appliances should be avoided during the middle of the day. If a power failure occurring in your neighborhood should cause a potentially life-threatening emergency, call the electricity company's emergency hotline at 555-9745. Emergency workers are standing by in your area ready to respond where needed.



**Questions 80 through 82 refer to the following recorded announcement.**

Thank you for calling Jet Stream Airlines. Please excuse this short delay. Due to our special low bargain fares, all our agents are busy assisting other callers. All calls will be answered in turn. Please stay on the line, and an airline representative will be with you shortly. Here's a tip for busy travelers. When planning your trip, don't forget to allow plenty of time to arrive at the airport. Improved airport security means longer lines when passing through security control. Domestic travelers should plan to arrive two hours before their scheduled departure time, while international travelers should arrive three hours ahead of time.



**Questions 83 through 85 refer to the following announcement.**



Good afternoon. I want to welcome you all to our management improvement luncheon. We have a delicious meal to look forward to. The catering staff here at the club always makes our noon events special. We also have a fantastic speaker with us today, Mr. Andrew Margalis worked as a management trainer for twenty years before he retired. He has given seminars all over the country and in several places abroad. Now he works only in his garden, but I am pleased that he has honored us by agreeing to be here today. He will share his experiences as a manager and lead us through some exercises designed to help us evaluate our effectiveness with our staff. And now, without further ado, I give you Andrew Margalis.

**Questions 86 through 88 refer to the following business report.**

This area is for authorized personnel only. You must have a special pass to enter the area. Passes may be obtained at the Security Office upon presentation of a Valid driver's license. You must keep your pass with you at all times during your visit and be prepared to present it to a uniformed security officer upon request. It should be hung around your neck or pinned to the front of your clothing in order to keep it plainly visible. In addition, you must obey the safety rules posted on signs throughout the area, and stay away from restricted areas. Return your pass to Room 3 before exiting the area. A new pass will be issued each time you wish to enter this area.



**Questions 89 through 91 refer to the following advertisement.**



Attention all job seekers! Are you unemployed? Are you looking for part-time work? Do you have office skills that would be useful in a doctor's office, a law firm, or an advertising agency? Your search is over. If you have basic computer skills, know how to answer a telephone, and have a neat, professional appearance, we have a position for you. Call Temps Company and let our agents find you a job that matches your qualifications. All our available positions are with well-established downtown business firms. We have job openings in law firms, doctor's offices, marketing firms, and more. All job applicants must visit our office to take a skills test, The results will be available immediately. Call us today to make an appointment. You could be working at your new job tomorrow.

**Questions 92 through 94 refer to the following weather report.**

Good morning, It's eight o'clock on a beautiful cool morning in the Windy City. This is Dan Richards with your early morning weather report. Remember to take your umbrella to work with you today. Don't be fooled by the nice clear skies and sunshine we are having right now. Dark clouds will be moving in later this morning, and rain showers are expected this afternoon. The rain will continue through the evening with heavy downpours at times and possibly thunder.



**Questions 95 through 97 refer to the following message.**

You have reached the offices of Family Security Systems, the company that takes care of all your insurance needs. We are open from 9:00 to 5:00 Monday through Friday. If this is an emergency, please press 1. An agent is available to assist you immediately 24 hours a day. To speak to someone about an existing policy, press 4. To sign up for a new policy, press 5. To register a change in your mailing address using our automated system, press 6. You may also change your address and check your policy on our company's website. Please have your policy number and PIN available when logging on to the website. Thank you for calling Family Security Systems.



**Questions 98 through 100 refer to the following announcement.**

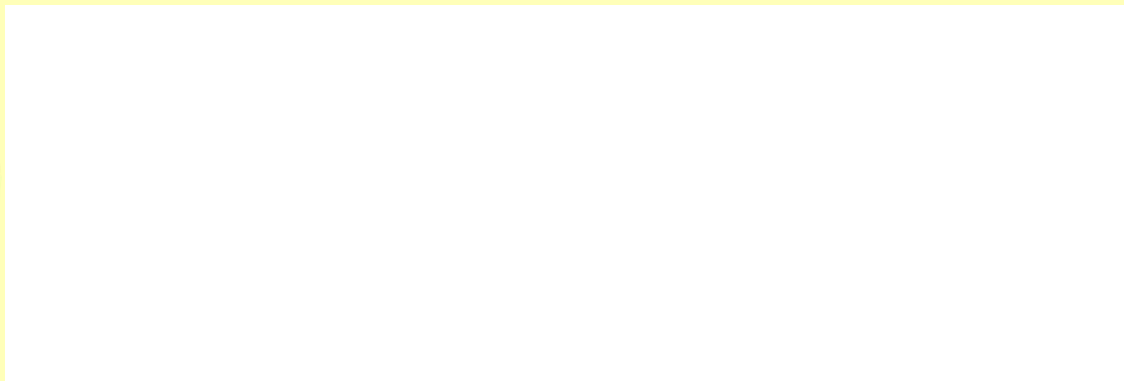
Attention, shoppers. Don't forget to pay a visit to the Mall Garden Restaurant, located near the front entrance. Take a few minutes to relax from your busy day of shopping. While you enjoy a drink, a snack, or a meal. Today's special is chicken à la king. Our world-famous roast beef, spaghetti roma, and oven-roasted vegetables are also available for your dining pleasure. The selection of scrumptious desserts and super-tall sodas are sure to bring out the kid in you. The special children's menu includes a free toy with every meal. Our famous teatime special is served every afternoon between two and four-thirty. So stop by our restaurant today. It's a place the whole family enjoys. While you're there, ask the hostess about having your next birthday party or other special event at the Mall Garden Restaurant. It is fast becoming the place to entertain.



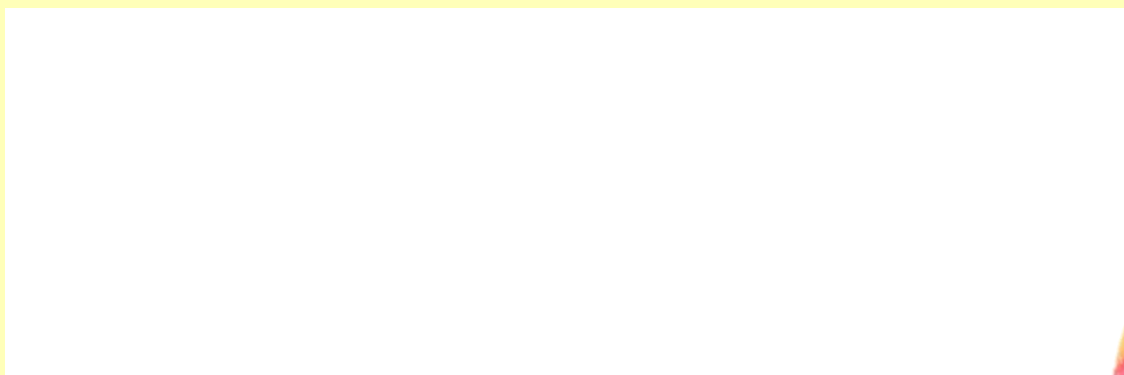


# TOEIC

## ◆ Sentence Completion



## ◆ Text Completion



## ◆ Reading Comprehension



# READING TEST

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed. You must mark your answers on the separate answer sheet. Do not write your answers in the test.



## PART 5

**Directions:** A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence.

Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

101.

Both companies are \_\_\_\_\_ the same business.

- (A) in (B) with  
(C) from (D) through



102.

\_\_\_\_\_ there were so many options. everyone was satisfied.

- (A) If (B) Why  
(C) Because (D) When

103.



If they \_\_\_\_\_ more aware of the trends, they could have avoided bankruptcy.

- (A) were (B) are  
(C) have been (D) had been

104.

Make checks \_\_\_\_\_ to the company.

- (A) paid (B) payable  
(C) paying (D) pay



105.

Ms. Bolton is both a strong manager \_\_\_\_\_ a skilled negotiator.

- (A) or (B) with  
(C) and (D) though



106.

\_\_\_\_\_ the stockbrokers said the market was healthy, they refused to invest more money.

- (A) Because (B) Although  
(C) In addition (D) So



107.



The seminar will adjourn \_\_\_\_\_ five o'clock.

- (A) in (B) on  
(C) at (D) the

108.

Marketing is important; \_\_\_\_\_ we're hiring a new public relations firm.

- (A) therefore (B) even though  
(C) nevertheless (D) but

109.

The secretary had the messenger \_\_\_\_\_ the envelope as soon as possible.

- (A) delivering (B) to deliver  
(C) deliver (D) delivered



110.

The board meetings usually \_\_\_\_\_ on time.

- (A) have started (B) start  
(C) are starting (D) have been starting

111.

Everyone was disappointed to hear that the company's proposal was \_\_\_\_\_.

- (A) turned up (B) turned on  
(C) turned away (D) turned down



112.

Even though the exchange rate was high, we \_\_\_\_\_ from them.

- (A) buy (B) must have bought  
(C) had to buy (D) had better buy

113.

\_\_\_\_\_ Dr. Rossi hired the new assistant, the office has become more organized.

- (A) When (B) Before  
(C) While (D) Since



114.

Mr. Cutler will \_\_\_\_\_ as president.

- (A) step out (B) step down  
(C) step from (D) step through



115.

Ms. Silva sent the memo \_\_\_\_\_ had been approved.

- (A) so (B) but  
(C) after (D) until



**116.**

**It's time to take advantage of current \_\_\_\_\_ rates.**

- (A) interesting (B) interest  
(C) interested (D) interests

**117.**

**The manager has to \_\_\_\_\_  
the presentation until next week.**

- (A) put off (B) put with  
(C) put on (D) put through



**118.**

**When the directors \_\_\_\_\_ a profit, they'll be satisfied.**

- (A) will see (B) are seeing  
(C) see (D) have been seeing

**119.**

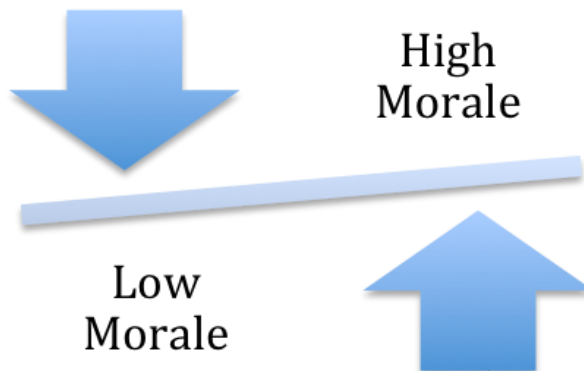
**Do \_\_\_\_\_ an estimate before getting it in writing.**

- (A) not ever accept (B) never accept  
(C) accept never (D) not accept ever

**120.**

**Production went down \_\_\_\_\_ morale was low.**

- (A) even though (B) when  
(C) but (D) to



121.



The distributors will collaborate \_\_\_\_\_ a British company.

- (A) with  
(C) from

- (B) in  
(D) of

122.

If banks \_\_\_\_\_ the number of credit cards, the economy would improve.

- (A) limiting  
(C) had limited

- (B) limited  
(D) are limiting

123.

One suggestion was to \_\_\_\_\_ gasoline taxes.

- (A) raise  
(C) be raising

- (B) have raised  
(D) raising

124.

The host will want the total amount \_\_\_\_\_ before paying the bill.



- (A) checked  
(C) checking

- (B) be checked  
(D) check

125.

The new sales manager cooperates with her colleagues; \_\_\_\_\_, she is a valued member.

- (A) although  
(C) for example

- (B) however  
(D) therefore



126.

\_\_\_\_\_ our office, Mr. James voted against the proposal.

- (A) Representation (B) Representative  
(C) Representing (D) Representative of

127.



**Paychecks** \_\_\_\_\_.

- (A) are twice distributed a month  
(B) twice a month are distributed  
(C) are distributed twice a month  
(D) a month are distributed twice

128.



**There has been a decline in local \_\_\_\_\_ national advertising.**

- (A) therefore (B) so  
(C) but (D) and

129.

\_\_\_\_\_ Mrs. Lee was calling her husband's office, he was calling hers.

- (A) While (B) Because  
(C) So (D) Then



130.

**The CEOs will meet \_\_\_\_\_ Chicago next month.**

- (A) at (B) in  
(C) to (D) from

**131.**

The award was contested by one of the \_\_\_\_\_.

- (A) competitors (B) competition  
(C) competing (D) competitive

**132.**

The \_\_\_\_\_ was considered final.

- (A) decisive (B) decided  
(C) decision (D) deciding



**133.**

Mr. Wong once lived \_\_\_\_\_ New Orleans.



- (A) in (B) at  
(C) from (D) on

**134.**

The report focused on the \_\_\_\_\_ of the study.



- (A) foundlings (B) finds  
(C) findings (D) found

**135.**

The staff \_\_\_\_\_ the office had been burglarized.

- (A) suspicion (B) suspense  
(C) suspicious (D) suspected

**136.**

\_\_\_\_\_ all the references to verify the information.

- (A) Look by (B) Look out  
(C) Look up (D) Look to



137.

Mary is \_\_\_\_\_ an excellent writer.

- (A) considerate (B) considered  
(C) considerable (D) considers



138.

They \_\_\_\_\_ the launch of their new company only a year ago.

- (A) announce (B) are announcing  
(C) have announced (D) announced

139.

After re-evaluating the proposal, the agency \_\_\_\_\_ the contract to us.

- (A) awarding (B) had awarded  
(C) awarded (D) awards



140.

My supervisor had me \_\_\_\_\_ the morning taking inventory.

- (A) spend (B) to spend  
(C) spent (D) spending

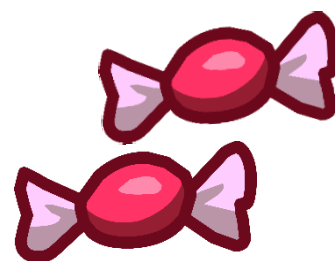


## PART 6

**Directions:** Read the texts that follow. A word or phrase is missing in some of the sentences. Four answer choices are given below each of the sentences. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

**Questions 141-143 refer to the following letter.**

Chandi Akella  
Rapid Technology, Inc.  
450 Cherry Circle  
Detroit, MI 40355



Dear Ms. Akella:

I was interested to read about your company in the online issue of "Technology Today." Perhaps your company's technology can help us.

I own a candy company in Tennessee. We \_\_\_\_\_ a variety of kinds

141.



- (A) consume
- (B) manufacture
- (C) purchase
- (D) desire

of candy which are sold all over the USA and in other countries as well. As part of their work, my employees use heavy equipment and move large boxes every day. Sometimes they fall or hurt their backs. As a result, they \_\_\_\_\_ days of work. Everyone suffers from this situation.

142.

- (A) avoid
- (B) gain
- (C) miss
- (D) save

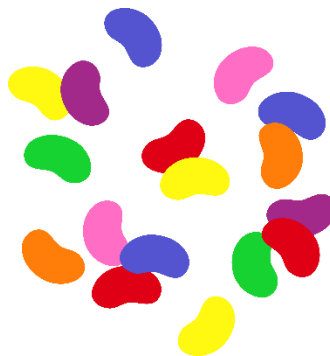


These accidents cost my company a lot of money, and my employees suffer from health problems.

Rapid Technology's "cobots" may help. I understand that a "cobot" is like a robot. However, it is a robot that collaborates—or works with—people. So, you call it a "cobot." Is that correct? I understand that people are \_\_\_\_\_ when they work with cobots. However, the article I read only

143.

- (A) safer
- (B) more safely
- (C) safety
- (D) more safety



discussed cobots at car companies. Could they also be used at a candy company?

We are very interested in cobots, but we are not sure if they would work here. What do you think? Please reply via mail. Thank you.

Best wishes,

*Priscilla Parton*

Priscilla Parton

President, Prissy's Candies



**Questions 144-146 refer to the following e-mail.**

**To:** IEP Group All

**From:** Karin O'Flaherty

**Subject:** Office procedures



Dear Teachers,

Our new school year is starting. I would like to remind everyone about the rules for using our office during this exciting and

busy time. Please review these procedures carefully.

1. Door Code: You need a code to unlock the office door. New teachers, your code will arrive this week.
2. Telephone: Everyone shares the same telephone number. If you answer a call for another teacher, please take a message and leave \_\_\_\_\_ in the teacher's mailbox.



144.

- (A) them
- (B) her
- (C) his
- (D) it

3. Computers: Please share the computers. Remember to sign \_\_\_\_\_.

145.

- (A) in
- (B) up
- (C) out
- (D) to



after using the computer. For help with the computer, please call Mario at extension 421.

4. Copying: Copying can be very \_\_\_\_\_, so please make only a few copies.



146.

- (A) costly
- (B) useful
- (C) necessary
- (D) complicated

5. Eating: Please eat in the lunchroom. After eating, throw all trash in the bin. Keep this room clean at all times.

We have some new teachers this semester. They are not yet familiar with our office procedures. Please help these new teachers, and welcome them to our program. Thank you.

Best Wishes,

*Karin*

Karin O'Flaherty  
Program Coordinator



**Questions 147-149 refer to the following letter.**

**RDA Company  
5943 Alton Lane  
Irvine, CA 91628**

**Office Services, Incorporated  
Ms. Misato Sakai  
1300 Lincoln Lane  
San Francisco, CA 94043**



Dear Ms. Sakai:

My boss recommended your company as the fastest at shipping office supplies. I work at RDA Company, and we urgently need some supplies. I hope that you can ship these items \_\_\_\_\_.



**147.**

- (A) quickly
- (B) quicker
- (C) quickest
- (D) quickness

We need two large desks, model 156A, one dark brown and the other black. We also need two chairs for the new desks. We would like the colors to \_\_\_\_\_ the desks, so please send one dark brown and one black chair.

**148.**

- (A) contrast with
- (B) differ from
- (C) match
- (D) cover



We need one new computer, model ABG439, with a medium-sized, flat-screen monitor. Please \_\_\_\_\_ two speakers.

149.

- (A) include
- (B) included
- (C) to include
- (D) will include



We also need ten boxes of white, letter-sized paper.

Please send everything immediately. Our new employees need these supplies as soon as possible. Thank you for your assistance.

Regards,

*Naser Abdelwali*

Naser Abdelwali  
Human Resources Director



**Questions 150-152 refer to the following letter.**

The Little Tea Room  
Blumberg 77  
Adlkofen, Germany

Dr. Johannes Spieker  
Hinterkirchstrasse 15  
Friburg, Germany

Dear Dr. Spieker:

January 7, 20

I wanted to write and personally thank you for your kind effort in helping to tend to one of our \_\_\_\_\_ at our restaurant in her time of need. Briana



150.

- (A) doctors
- (B) nurses
- (C) customers
- (D) employees

Hilton, the woman you helped resuscitate on Monday, gave me your name and address when I spoke to her on the phone today.

You \_\_\_\_\_ be glad to

151.

- (A) had better
- (B) could
- (C) will
- (D) are



know that she is recovering in the hospital and is almost ready to be released. As it turns out, you assumed correctly that the woman was suffering from a severe and sudden allergic reaction to nuts. She had neglected to inform the waitress that she couldn't eat any food containing nuts. Your skill and presence of mind saved her from suffering a terrible tragedy.

Please bring your family in for a complimentary meal at your earliest convenience so \_\_\_\_\_ I may thank you in person.

152.

- (A) that
- (B) thus
- (C) there
- (D) this

Sincerely,

*Henrik Andresen*

Henrik Andresen, Manager



## PART 7

**Directions:** In this part you will read a selection of texts, such as magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

**Questions 153-154 refer to the following job announcement.**



# SALES

California-based company seeking to expand its sales overseas is looking for sales professionals to cover territory in the Pacific Rim region. Successful candidates will have a minimum of two years experience in sales, preferably in the clothing industry, as well as a good professional appearance, excellent communication skills, and a college degree. Conversational knowledge of Japanese or Mandarin Chinese and experience traveling or working in Asia are desirable. Job is based in San Francisco but requires one to two weeks a month of travel. We offer an excellent salary and benefits package including health and life insurance, relocation allowance, and professional development opportunities. Send resume and two letters of reference to: J. M. Schmidt, 150 State Street, San Francisco, CA 94181. Closing date: June 15.

153.

**Who would most likely apply for this job?**

- (A) An engineer
- (B) A real estate agent
- (C) A professor
- (D) A clerk in a clothing store



154.

**Which of the following is NOT mentioned as a requirement?**



- (A) Good appearance
- (B) Previous experience
- (C) A master's degree
- (D) Good speaking and writing skills

**Questions 155-157 refer to the following article.**

These days, everybody buys computer software. Consumers purchase all kinds of software, from games for the kids to highly sophisticated professional programs and everything in between. Computer software has become part of everybody's daily life, and this is just





one more thing adding to an ever-growing problem. The excessive packaging on computer software is joining catchy wrappers, durable plastic and cardboard boxes, plastic jugs, and other types of

packaging in the trash. Everything we buy is packaged in one way or another. When we get our purchases home, we unwrap them and throw the packaging in the trash. It then ends up in the nation's garbage dumps. Communities all around the country are struggling with the problem of where to put all this waste. Much of this excessive packaging serves only to make the products more attractive to consumers. It catches the eye but does not really protect the goods from damage.

Environmentalists are asking consumers to say "No!" to wasteful packaging practices. Please purchase only those products that come with a minimum of packaging or that are packaged in 100% recycled materials.



155.

**What is this article about?**

- (A) Recycling
- (B) Computer software
- (C) The use of garbage dumps
- (D) A problem with packaging



156.

**According to the passage, why are products packaged?**



- (A) For protection
- (B) For attractiveness
- (C) For ease of consumption
- (D) For environmental safety

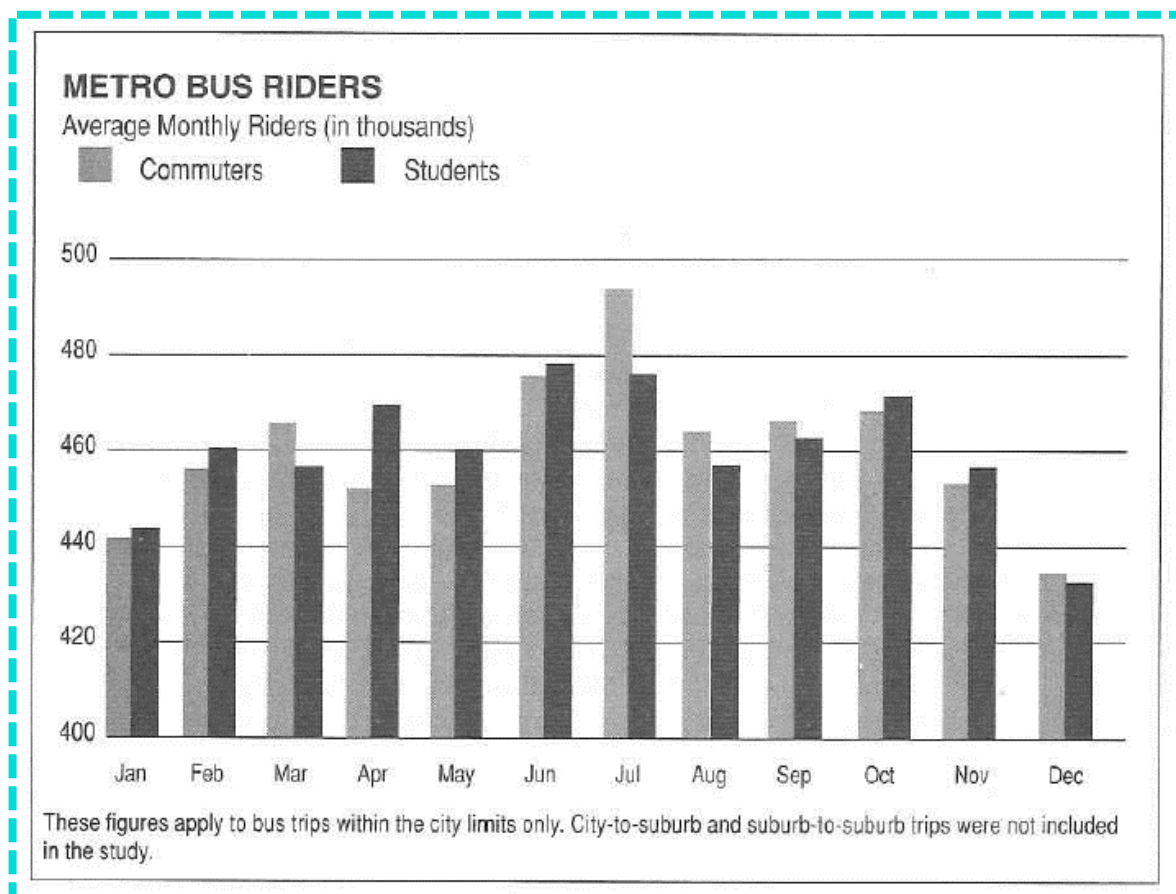
157.

**What happens to most packaging?**

- (A) It's recycled.
- (B) It's discarded.
- (C) It's stored on shelves.
- (D) It's redesigned.



**Questions 158-160 refer to the following table.**



**158.**

**What does this table compare?**

- (A) Daily schedules
- (B) Means of transportation
- (C) Monthly ridership
- (D) Riders with drivers



**159.**

**Which month had the highest number of commuters?**

- (A) June (B) July  
(C) September (D) October

**160.**

**In which month were the buses used least?**

- (A) February (B) May  
(C) August (D) December



**Questions 161-164 refer to the following report.**

The Postal System has announced that postal rates are going up yet again. On the first of the year, the price of a first-class stamp will rise by 8 cents. Express mail and priority mail rates will increase by 20 percent. The rates for third-class mail will also go up, while the special book rate will be entirely eliminated. Special services such as Delivery Confirmation, Return Receipt, and Overnight Delivery will also cost more, and it has even been announced that rental rates on post office mail boxes will increase.



Everybody everywhere will be paying more for postal services next year. But one sector will be particularly hard hit. Direct-marketing companies rely on the postal system to carry out their business. These



companies include catalog houses as well as sellers of mailing lists. Postal services account for a significant percentage of their costs.

Direct-marketing Companies say the proposed increases in postal rates will hurt their industry and will likely even drive some into bankruptcy. "Our business is carried out

almost entirely through the mail," says Esther Bergen, president of Mega Marketers, Inc., one of the largest direct-marketing companies in the country. "Of course these increases will hurt us. They will have a huge effect on the way we do business."

Direct-marketing companies rely mostly on third-class mail, which is expected to have rate increases as high as 30 percent. Will this mean less junk mail arriving at your doorstep? "Possibly," says Bergen. "But the more likely outcome is that the smaller companies, which will have more difficulty absorbing the costs of the rate increases, will go under, while the larger companies will stay in business and take over the markets now covered by the smaller companies. There will probably be some increases in prices of mail-order products, but not enough to drive the average consumer away."

161.

The word "drive" in paragraph 3, line 3, is closest in meaning to

- (A) force
- (B) operate
- (C) transport
- (D) remove



162.

According to the passage, who will be most affected by this change?



- (A) Direct-marketing companies
- (B) Greeting card manufacturers
- (C) Postal employees
- (D) Stamp collectors

163.

According to the passage, what rate do most direct-marketing companies use?

- (A) Book rate
- (B) First class
- (C) Third class
- (D) Proposed rate

164.

What are the catalog houses in this report?



- (A) Preferred postal clients
- (B) Direct-marketing companies
- (C) Financially stable companies
- (D) First-class mail users

Questions 165-168 refer to the following information.

### 1. The One-Call System



In most states, natural gas industry-supported laws require contractors and private landowners to call the local One-Call number before beginning any kind of digging. With forty-eight hours' notice, a pipeline operator will locate the pipeline and mark it clearly. Any damage at all to a pipe—even the slightest scratch could lead to a leak later on. Whether One-Call has become the law in your state or not, you can help keep pipelines safe by calling the number on the right-of-way markers before you dig.

### 2. Leak Detection



Most pipelines are operated twenty-four hours a day from a control station, using telephone, satellite, or microwave communications systems. Computers are widely used to monitor conditions along the line every ten to sixty seconds, sounding an alarm if they detect any abnormality or sudden change in pressure. In the event of an alarm, valves can be closed and nearby pipeline crews **dispatched** within minutes.

### 3. Emergency Response Preparedness



Although leaks occur infrequently and rarely result in a fire, readiness for any emergency is a crucial responsibility for pipeline companies. Federal and state laws supported by the natural gas industry require pipeline companies and local police and fire departments to maintain a coordinated plan of response and to practice for an emergency by staging drills. These drills and personnel training programs emphasize the need for immediate action and for cooperation between the various rescue agencies and the pipeline company.

### 4. Public Awareness



The One-Call system, state-of-the-art leak detection equipment, and emergency response procedures have all been put in place with one thing in mind—the safety of you, the public. Please visit the website of the Natural Gas Association to find out more about our safety procedures, tips for using natural gas safely in your home, and information on what to do if you see someone tampering with pipeline right-of-way markers.

165.

**What is the main focus of this passage?**

- |                         |                             |
|-------------------------|-----------------------------|
| (A) Safety              | (B) Personnel training      |
| (C) Computer monitoring | (D) Industry-supported laws |

166.

**What is One-Call?**

- (A) A telecommunications firm
- (B) An excavating company
- (C) A contractor
- (D) A pipeline detection safety service



167.

**What do rescue agencies and pipeline companies coordinate?**



- (A) Leaks
- (B) Drilling
- (C) Emergency readiness
- (D) Microwave communications

168.

**The word "dispatched" in paragraph 2, line 6, is closest in meaning to**

- (A) fired
- (B) fixed
- (C) sent
- (D) hired



**Questions 169-171 refer to the following manual.**

| TROUBLESHOOTING                                       |             |  |  |
|---|-------------|--|--|
| If your TV does not work, check the following points: |             |  |  |
| PICTURE   | SOUND       | POSSIBLE CAUSES  | WHAT TO DO   |
| No picture  | Noise       | Not properly tuned   | Adjust tuning  |
| Picture visible                                       | No sound    | <ul style="list-style-type: none"> <li>Volume control dial turned too low</li> <li>Earphones inserted</li> </ul> | <ul style="list-style-type: none"> <li>Turn up volume</li> <li>Disconnect earphones</li> </ul> |
| Picture all white                                     | Sound heard | Brightness control not set correctly   | Adjust brightness control  |
| Picture dark or blurred                               | Sound heard | Brightness control not set correctly   | Adjust brightness control  |

**169.**

**What is this chart used for?**

- (A) To determine a problem with a TV
- (B) To pick a TV program
- (C) To compare prices
- (D) To wrap packages



**170.**

**What does the manual advise if the picture is all white?**

- (A) Turn down the volume
- (B) Adjust the brightness control
- (C) Adjust the tuning
- (D) Disconnect the earphones





171.

**When should the tuning be adjusted?**

- (A) When there is no picture and no sound
- (B) When there is a picture but no sound
- (C) When the picture is white
- (D) When there is noise but no picture

**Questions 172-174 refer to the following letter.**

April 23, 20\_\_

China Books, Inc.  
23405 San Antonio Ave.  
San Fernando, CA 94509



To whom it may concern:

I have just received a "Payment Due" notice from your office. This is the second time I have received such a notice. I don't understand why I have received these notices since I paid for my purchase at the time I placed my order. I enclosed a check in the envelope with the order form. The first time I received a notice, I sent you a photocopy of the canceled check as proof of payment. I am now



enclosing, for the second time, a photocopy of both sides of canceled check #535 in the amount of \$35.95, which I sent to cover payment for the book *In a Modern World*, plus shipping and handling costs. Please note that the date on the check is October 13. The information on the back shows that it was endorsed and deposited into your company's bank account on October 23.

Please call me at (415) 555-4856 to acknowledge receipt of this letter. I wish to avoid any further harassment about this payment. Your company is a wonderful source for hard-to-find books about Asia, and I would like to continue doing business with you. As a professor of Asian Studies, I am a frequent buyer of books dealing with all aspects of Asian culture and history and often recommend your store to my students. However, if we cannot resolve this matter quickly, I will have to take my business elsewhere. I sincerely hope that will not be necessary.

Sincerely,

Margaret Tomkins

172.

**Who owes money?**

- (A) No one
- (B) Ms. Tomkins
- (C) China Books
- (D) The author

173.

**When was the check written?**

- (A) April 23
- (B) May 30
- (C) October 13
- (D) October 23



174.

**According to the letter, which of the following is NOT true?**

- (A) Ms. Tomkins has paid twice.
- (B) This is Ms. Tomkins' second letter.
- (C) Ms. Tomkins has received two notices.
- (D) The company received the payment.



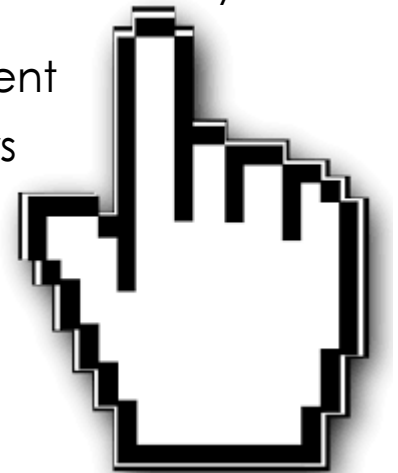
**Questions 175-176 refer to the following report.**

When personal computers first began showing up in offices around the world, people believed that this business tool would lead to something called the "paperless office." This was hailed as a great advance in business practices.



The “paperless office” theory went something like this: people would store their information on disks and computers instead of using file folders and paper. As a result, paper use would decrease. This was supposed to help preserve natural resources as well as reduce the world’s solid-waste disposal problem.

In some ways this theory has played out in practice. In offices everywhere around the world, files and records are increasingly being stored electronically rather than on paper. But the prediction has not proven to be entirely true. Documents are often printed out in part or in their entirety in order to be reviewed or shared with others. Often multiple versions of a document go through the printout stage, thus actually increasing the use of paper for each document rather than reducing it. In addition, computers have made it easier to generate notices and flyers, of which people readily make multiple copies to distribute to as wide an audience



as possible— In some ways, computers have made it easier than ever before to use large quantities of paper.

So, while computers have reduced paper use in some areas, they have increased it in others. The issue of felling forests in order to manufacture paper and the question of how to dispose of so much solid waste still remain problematic.

**175.**

**What is the report about?**

- (A) Selling computers
- (B) Desktop publishing
- (C) The "paperless office"
- (D) World problems



**176.**

**What would the "paperless office have done?**

- (A) Preserved resources
- (B) Confused secretaries
- (C) Cut costs
- (D) Improved communication



**Questions 177-180 refer to the following job announcement.**

## **Public Health Pakistan**

**WE'RE  
HIRING!**

Position Available: Division of Public Health and Clinical Nutrition.

The University of Karachi at Karachi General Hospital (KGH) is **recruiting** for an assistant clinical professor of medicine for the Division of Public Health and Clinical Nutrition. The candidate will participate in all teaching, clinical, and basic research activities of the division and serve as chief of the public health clinic at KGH. The individual will be expected to develop independently funded clinical research programs dealing with basic public health issues and/or clinical nutrition. Board certification required. Competitive salary in U.S. dollars, airfare, and full board/lodging included. Professional growth and cultural opportunities abound. Send curriculum vitae, summary of clinical research interests, and three letters of reference to Faroque Khan, MD, 572 St. Kilda Road, Sydney 2000, Australia.

177.

In line 1, the word "recruiting" is closest in meaning to

- (A) hiring
- (B) training
- (C) helping
- (D) funding

178.

Which of the following is part of the job description?

- (A) Giving blood tests
- (B) Supervising research
- (C) Repairing equipment
- (D) Diagnosing patients

179.

Which of the following is a requirement for employment?

- (A) Pakistani medical license
- (B) Medical board certification
- (C) Clinical nutrition training experience
- (D) Abstracts of published articles



180.

Which of the following is NOT necessary to apply?

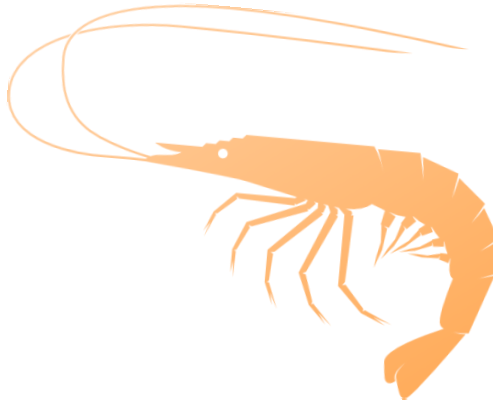
- (A) Curriculum vitae
- (B) References
- (C) Clinical research summary
- (D) Abstracts of published articles



**Questions 181-185 refer to the following purchase order and letter.**

April 11, 20\_\_

Mr. Joey Farina  
Restaurant Manager  
Fish Market Restaurant  
905 North High Street  
Baltimore, MD 21002



Dear Mr. Farina:

I received your purchase order yesterday, and I need to go over a few items with you. Please call me as soon as you receive this letter. April 16 is coming soon and I have not been able to reach you to discuss the order. Have you received my voicemail messages? We normally need ten days between receiving a purchase order and filling it. You must pay an express service charge of \$100 in order to have the order filled by April 16.

I've checked with our suppliers, and we can provide 300 pounds of shrimp and 250 pounds of salmon at the present time. We will provide the remainder as soon after April 16 as possible, if that suits you.



Finally, a correction needs to be made to the shipping/handling fee on the purchase order. Our usual charge for this is twice as much as you assumed. I'm enclosing a revised bill for you. With the express service charge, the change in quantity of shrimp and salmon, and the recalculated shipping/handling fee, your new total comes out to \$6,480.

Please call or e-mail me today so that we can discuss your order.  
Thank you for working with Super Seafood Suppliers.

Sincerely yours,

Sandra James  
Sales Manager





## PURCHASE ORDER

Ship Prepaid—Add all delivery charges on invoice

**Fish Market Restaurant**  
905 North High Street  
Baltimore, MD 21002

Tel: (401) 555-5154

Fax: (401) 555-5177

### Vendor:

Super Seafood Suppliers  
39908 Cold Spring Circle  
Baltimore, MD 21117

Tel: (401) 555-0087

Fax: (401) 555-0097

**Ship To:** Joey Farina

Restaurant Manager

Address above

**Reference:** Purchase Order 9855

**Date:** April 9, 20\_\_

**Invoice To:** Catherine Cox

Accounting Department

Address above

**Delivery Date:** April 16, 20\_\_

| Item                 | Number | Quantity   | Unit Cost | Total Cost |
|----------------------|--------|------------|-----------|------------|
| Tuna                 | S8704T | 200 pounds | \$4.00    | \$ 800.00  |
| Lobster              | S4399L | 150 pounds | 8.00      | 1200.00    |
| Shrimp               | S3280S | 350 pounds | 6.00      | 2100.00    |
| Salmon               | S2956A | 300 pounds | 8.00      | 2400.00    |
| Subtotal             |        |            |           | 6500.00    |
| Shipping/Handling 5% |        |            |           | 325.00     |
| TOTAL                |        |            |           | \$6825.00  |

**Prepared by:** Joey Farina

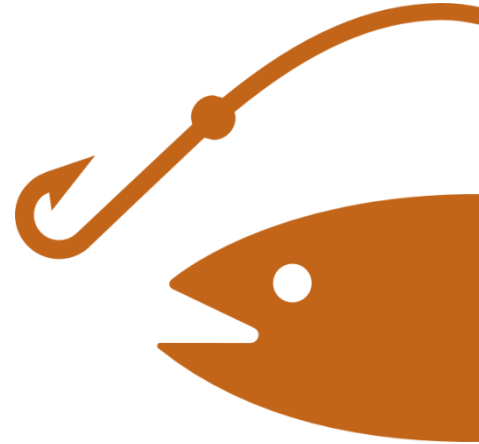
**Date:** April 8, 20\_\_

CC: Accounting Department; Purchasing Department; Receiving Department

181.

**Where does Joey Farina work?**

- (A) At a fish market
- (B) At a seafood restaurant
- (C) At a fish canning factory
- (D) At a seafood supply house



182.

**When does Joey Farina want his order delivered?**

- (A) April 8
- (B) April 9
- (C) April 11
- (D) April 16

183.

**How long did it take Joey Farina's letter to reach**

**Sandra James?**

- (A) 1 day
- (B) 2 days
- (C) 3 days
- (D) 4 days



184.

**What did Joey Farina forget to include in his purchase order?**



- (A) A shipping address
- (B) An order for shrimp and salmon
- (C) An express service charge
- (D) A shipping and handling fee

185.

**What is the usual shipping and handling fee charged by Super Seafood Suppliers?**

- (A) 2% (B) 2.5%  
(C) 5% (D) 10%

**" IF YOU GIVE UP AT THE  
first SIGN OF STRUGGLE,  
YOU'RE REALLY not READY  
TO BE successful. "**





**Questions 186-190 refer to the following fax and memo.**

## FAX COVER SHEET

TECH INTERNATIONAL

Betlemske namesti 11

198 16 Prague

CZECH REPUBLIC

Tel: (204) 12 44

Fax: (204) 12 45

To: All Board Members  
From: Jarek Cichy  
Marketing Department  
Date: November 30, 20\_\_  
Pages: This + 5  
Ref: Annual Award



Message:

Please review the attached nomination form for our department's nominee for this year's award. Anezka Novotna is my best staff member and is truly deserving of this honor. I am going to Switzerland next week on business and won't return until December 13. I will be checking my e-mail regularly while I'm gone, so please e-mail me If you have any questions about this nominee.

## Memo



To: All department staff  
From: Jarek Cichy  
Re: Annual party-please attend!

As usual, the Board Members are inviting everyone to their annual Appreciation Party held to show their appreciation of the hard work you have all done during the year. This year, as in past years, the Board Members will give out the Employee of the Year award during the party.

I would like to especially encourage each of you to attend the party since this year's Employee of the Year award will be given to the nominee from our department. In addition to the honor and award she will receive from the Board, we're collecting money to buy her a group gift. If everyone contributes just \$10, we can buy her the portable DVD player that she wants. See my assistant, Basia, by Thursday at 4:00 to contribute to the gift. I hope to see you all on December 14 at 5:00 p.m.

186.

**Why did Jarek Cichy send the fax?**

- (A) To invite employees to a party
- (B) To recommend someone for an award
- (C) To inform board members of his trip
- (D) To ask for money for a gift



187.

**When will Jarek Cichy return to the office?**



- (A) The day before the party
- (B) The day of the party
- (C) Next week
- (D) November 30

188.

**What is the purpose of the party?**



- (A) To honor all company staff
- (B) To give an award
- (C) To give out presents
- (D) To celebrate the holidays

189.

**Who will receive an award?**

- |                    |                    |
|--------------------|--------------------|
| (A) Basia          | (B) Jarek Cichy    |
| (C) Anezka Novotna | (D) A board member |

190.

**Where does Basia work?**

- (A) In Switzerland
- (B) On the Board of Directors
- (C) in the Marketing Department
- (D) In the Accounting Department





**Questions 191-195 refer to the following advertisement and form.**

**Join our company!**  
**BANGALORE TECHNOLOGY CENTRE (BTC)**  
**Now hiring!**

One of the world's top 5 electronics companies  
Located in Bangalore, India

Excellent benefits!  
Educational assistance, health coverage, free gym membership,  
paid vacation!

BTC is a great place to work, but don't just take our word for it.  
Look at the testimony from some of our employees:

**"I've worked here for 3 years and it's wonderful, I will work here forever!"**  
– Manov, Engineering Department

**"BTC is the perfect employer. You should apply today."**  
– Rupal, Marketing Team

**"Everyone on the BTC staff is a real team worker, and your supervisors really care about you. It's like one big family."**  
– Mohan, Accounting Department



Tel: (80)91 22932001  
Fax: (80) 91 22932011  
E-mail: [btc@btc.com](mailto:btc@btc.com)  
<http://www.btc.com>

To learn more, go to our website and fill out the "Request for Information" form.



## Request for Information

Learn more about the company called the "Best Technology Company" by the Organization of Computer Engineers.

☒ YES! Send me information about the excellent opportunities at BTC, including the great benefits for employees.

☒ YES! I would like to have a BTC employee contact me.

Name: Bert Roberts

Job: Electrical Engineer

Address: Gulf Harbour Drive

Auckland, New Zealand

Interested in working in: Engineering Department

Tell us something about yourself.

Highest level of education: Master's degree in electrical engineering

Work Experience: 5 years as an electrical engineer at Servitrix, Ltd.,

Auckland, 2 years as an engineering assistant at R&J

Company, Auckland

When you have completed the form, [click here](#).



191.

**What kind of business is BTC?**

- (A) A marketing firm
- (B) An accounting firm
- (C) A computer retail store
- (D) An electronics company



192.

**Which of the following benefits is NOT offered by BTC?**

- (A) Help paying for school
- (B) Medical insurance
- (C) Time off with pay
- (D) Life insurance

193.

**How did Bert Roberts get this form?**



- (A) He visited a website.
- (B) Manov sent it to him.
- (C) He wrote to BTC to request it.
- (D) He found it in the newspaper.

194.

**How many years of work experience does Bert Roberts have?**

- (A) Two
- (B) Three
- (C) Five
- (D) Seven



195.

**If Bert Roberts accepts a job with BTC, what will he probably have to do?**

- (A) Get a master's degree
- (B) Add his testimony to the company's advertisements
- (C) Move to another country
- (D) Join a gym

“Wise men speak because they have something to say; Fools because they have to say something.”

–Plato–





**Questions 196-200 refer to the following agenda and e-mail.**

International Environmental Protection Group (IEPG)

Meeting & Awards Ceremony

Thursday, August 1, 20\_\_ 7:00 P.M.

Place: Room 1, Sofitel Hotel

## AGENDA

- |  |               |
|--|---------------|
| 1. Welcome   | Birsen Aksay  |
| 2. Fall projects & plans                               | Ari Tabaku    |
| 3. Introduction of Nominating Committee                | Kazadi Koite  |
| 4. Presentation of award<br>Recipient: J. S. Choi, CEO | Jakob Skolnik |
| 5. Reception   |               |

To: Jakob Skolnik  
From: Victoria Williams  
Subject: yesterday's awards ceremony

Mr. Skolnik,

We were all concerned about your sudden illness yesterday and hope that you are feeling better today. I know that you will feel reassured to learn that last night's awards ceremony went very well despite your absence. We had Kazadi Koite lead both items 3 and 4, and I am happy to report that he did an excellent job. The CEO of B.J.

Technology accepted the award for “most environmentally friendly company” on his company’s behalf and expressed great delight on receiving it. The reception was enjoyed by all. We had reserved the room for only three hours, and some guests stayed until the last possible moment. More guests attended than we expected, so we barely had enough room for everyone. Perhaps we should ask for a bigger room next year. Rooms 2 and 3 are also small, but either room 4 or room 6 would be a good size, I think. Even though the ceremony and reception were a great success, I have several other ideas for improvements for next year’s ceremony. We can discuss them when you return to work.

Please rest well. We hope to see you healthy and back at work soon.

*Victoria*

196.

**What company does J. S. Choi work for?**

- |                    |                      |
|--------------------|----------------------|
| (A) IEPG           | (B) B. J. Technology |
| (C) Sofitel Hotels | (D) Williams Inc.    |

197.

**Who presented the award?**

- |                   |                       |
|-------------------|-----------------------|
| (A) Jakob Skolnik | (B) Victoria Williams |
| (C) Kazadi Koite  | (D) AriTabaku         |

198.

**In which room was the reception held?**

- (A) Room 1
- (B) Room 2
- (C) Room 3
- (D) Room 4

199.

**What time did the reception end?**

- (A) 3:00
- (B) 6:00
- (C) 7:00
- (D) 10:00



200.

**What does Victoria Williams suggest doing next year?**

- (A) Asking Jakob Skolnik to present the award
- (B) Using a larger hotel
- (C) Inviting more guests
- (D) Reserving a different room



**This is the end of the test.  
If you finish before time is  
called, you may go back to  
Parts 5, 6, and 7 and check  
your work.**



## Answer Key

### TOEIC

#### Listening Test

##### Part 1

1. A

2. C

3. B

4. D

5. D

6. C

7. B

8. B

9. B

10. D

##### Part 2

11. A

12. A

13. A

14. C

15. A

16. C

17. C

18. B

19. A

20. B

21. C

22. A

23. B

24. A

25. C

26. A

27. B

28. C

29. C

30. A

31. A

32. B

33. A

34. A

35. B

36. C

37. C

38. B

39. C

40. A



## Part3

41. A

42. C

43. B

44. C

45. D

46. D

47. D

48. D

49. B

50. A

51. C

52. C

53. B

54. B

55. D

61. A

62. A

63. C

64. B

65. B

66. D

67. B

68. D

69. C

70. A

## Part 4

71. B

72. B

73. C

74. A

75. A

76. D

77. D

78. B

79. A

80. D

81. A

82. B

83. B

84. B

85. C

86. A

87. C

88. C

89. B

90. D

91. A

92. A

93. D

94. B

95. C

96. A

97. B

98. D

99. A

100. A



## Reading Test

### Part 5

|        |        |        |        |        |
|--------|--------|--------|--------|--------|
| 101. A | 102. C | 103. D | 104. B | 105. C |
| 106. B | 107. C | 108. A | 109. C | 110. B |
| 111. D | 112. C | 113. D | 114. B | 115. C |
| 116. B | 117. A | 118. C | 119. A | 120. B |
| 121. A | 122. B | 123. A | 124. A | 125. D |
| 126. C | 127. C | 128. D | 129. A | 130. B |
| 131. A | 132. C | 133. A | 134. C | 135. D |
| 136. C | 137. B | 138. D | 139. C | 140. A |

### Part 6

|        |        |        |        |        |
|--------|--------|--------|--------|--------|
| 141. B | 142. C | 143. A | 144. D | 145. C |
| 146. A | 147. A | 148. C | 149. A | 150. C |
| 151. C | 152. A |        |        |        |



## Part 7

153. D

158. C

163. C

168. C

173. C

178. B

183. A

188. A

193. A

198. A

154. C

159. B

164. B

169. A

174. A

179. B

184. C

189. C

194. D

199. D

155. D

160. D

165. A

170. B

175. C

180. D

185. D

190. C

195. C

200. D

156. B

161. A

166. D

171. D

176. A

181. B

186. B

191. D

196. B

157. B

162. A

167. C

172. A

177. A

182. D

187. A

192. D

197. C

## References

ตัวอย่างข้อสอบ SMART for Undergraduate Level (SMART - I). [ออนไลน์].

แหล่งที่มา: <http://www.marykabin.ac.th/webmary/admissions/test/smart1.pdf>

[31 ตุลาคม 2557]

ตัวอย่างข้อสอบ SMART for Undergraduate Level (SMART - I). [ออนไลน์].

แหล่งที่มา: [http://smart.bus.tu.ac.th/FileUpload/Exam\\_Paper/EX\\_SMART-I\\_26.03.13.pdf](http://smart.bus.tu.ac.th/FileUpload/Exam_Paper/EX_SMART-I_26.03.13.pdf)

[31 ตุลาคม 2557]

สถาบันภาษามหาวิทยาลัยจอร์จทาวน์. 2540. แนวข้อสอบและข้อสอบภาษาอังกฤษเพื่อคัดเลือกบุคคลเข้า ศึกษาต่อระดับบัณฑิตศึกษา มหาวิทยาลัยจอร์จทาวน์ (TU-GET) ชุดที่ 2.

กรุงเทพฯ: มหาวิทยาลัยจอร์จทาวน์.

สถาบันภาษามหาวิทยาลัยจอร์จทาวน์. 2545. แนวข้อสอบและข้อสอบภาษาอังกฤษเพื่อคัดเลือกบุคคลเข้าศึกษาต่อระดับบัณฑิตศึกษา มหาวิทยาลัยจอร์จทาวน์ (TU-GET) ชุดที่ 3. กรุงเทพฯ:

มหาวิทยาลัยจอร์จทาวน์.

Chulalongkorn University Language Institute. 2014. CU-TEP Practice Test.

12<sup>th</sup> ed. Bangkok: Chulalongkorn University.

Lin Lougheed. 1946. Longman Preparation Series for the New TOEIC Test.

4<sup>th</sup> ed. America: Pearson.